# Package 'Robyn'

October 12, 2022

```
Title Semi-Automated Marketing Mix Modeling (MMM) from Meta Marketing
     Science
Version 3.7.2
Maintainer Bernardo Lares <br/> <br/> dernardolares@fb.com>
Description Semi-Automated Marketing Mix Modeling (MMM) aiming to reduce hu-
     man bias by means of ridge regression and evolutionary algorithms, enables actionable deci-
     sion making providing a budget allocation and diminishing returns curves and allows ground-
     truth calibration to account for causation.
Depends R (>= 4.0.0)
Imports doParallel, doRNG, dplyr, foreach, ggplot2, ggridges, glmnet,
     jsonlite, lares, lubridate, minpack.lm, nloptr, patchwork,
     prophet, reticulate, rPref, stringr, tidyr
Suggests shiny
Config/reticulate list( packages = list( list(package = ``nevergrad'',
     pip = TRUE))
URL https://github.com/facebookexperimental/Robyn,
     https://facebookexperimental.github.io/Robyn/
BugReports https://github.com/facebookexperimental/Robyn/issues
RoxygenNote 7.1.2
License MIT + file LICENSE
Encoding UTF-8
LazyData true
NeedsCompilation no
Author Gufeng Zhou [aut],
     Leonel Sentana [aut],
     Igor Skokan [aut],
     Bernardo Lares [cre, aut],
     Meta Platforms, Inc. [cph, fnd]
Repository CRAN
Date/Publication 2022-09-01 20:20:02 UTC
```

Type Package

2 adstock\_geometric

# **R** topics documented:

adstock_geometric	2
dt_prophet_holidays	4
dt_simulated_weekly	5
fit_spend_exposure	6
hyper_limits	6
hyper_names	7
mic_men	8
prophet_decomp	9
Robyn	10
robyn_allocator	11
robyn_clusters	13
robyn_converge	15
robyn_inputs	16
robyn_mmm	19
robyn_onepagers	21
robyn_outputs	21
robyn_refresh	23
robyn_response	26
robyn_run	28
robyn_save	30
robyn_train	31
robyn_update	32
robyn_write	33
saturation_hill	34
set_holidays	35
	<b>36</b>

 $adstock\_geometric$ 

Adstocking Transformation (Geometric and Weibull)

# Description

**Index** 

adstock\_geometric() for Geometric Adstocking is the classic one-parametric adstock function. adstock\_weibull() for Weibull Adstocking is a two-parametric adstock function that allows changing decay rate over time, as opposed to the fixed decay rate over time as in Geometric adstock. It has two options, the cumulative density function "CDF" or the probability density function "PDF".

# Usage

```
adstock_geometric(x, theta)
adstock_weibull(x, shape, scale, windlen = length(x), type = "CDF")
plot_adstock(plot = TRUE)
```

adstock\_geometric 3

#### **Arguments**

x A numeric vector.

theta Numeric. Theta is the only parameter on Geometric Adstocking and means fixed

decay rate. Assuming TV spend on day 1 is 100€ and theta = 0.7, then day 2 has  $100 \times 0.7 = 70$ € worth of effect carried-over from day 1, day 3 has  $70 \times 0.7 = 49$ € from day 2 etc. Rule-of-thumb for common media genre: TV c(0.3, 0.8),

OOH/Print/ Radio c(0.1, 0.4), digital c(0, 0.3).

shape, scale Numeric. Check "Details" section for more details.

windlen Integer. Length of modelling window. By default, same length as x.

type Character. Accepts "CDF" or "PDF". CDF, or cumulative density function of the

Weibull function allows changing decay rate over time in both C and S shape, while the peak value will always stay at the first period, meaning no lagged effect. PDF, or the probability density function, enables peak value occurring

after the first period when shape >=1, allowing lagged effect.

plot Boolean. Do you wish to return the plot?

#### **Details**

Weibull's CDF (Cumulative Distribution Function) has two parameters, shape & scale, and has flexible decay rate, compared to Geometric adstock with fixed decay rate. The shape parameter controls the shape of the decay curve. Recommended bound is c(0.0001, 2). The larger the shape, the more S-shape. The smaller, the more L-shape. Scale controls the inflexion point of the decay curve. We recommend very conservative bounce of c(0, 0.1), because scale increases the adstock half-life greatly.

Weibull's PDF (Probability Density Function) also shape & scale as parameter and also has flexible decay rate as Weibull CDF. The difference is that Weibull PDF offers lagged effect. When shape > 2, the curve peaks after x = 0 and has NULL slope at x = 0, enabling lagged effect and sharper increase and decrease of adstock, while the scale parameter indicates the limit of the relative position of the peak at x axis; when 1 < shape < 2, the curve peaks after x = 0 and has infinite positive slope at x = 0, enabling lagged effect and slower increase and decrease of adstock, while scale has the same effect as above; when shape = 1, the curve peaks at x = 0 and reduces to exponential decay, while scale controls the inflexion point; when 0 < shape < 1, the curve peaks at x = 0 and has increasing decay, while scale controls the inflexion point. When all possible shapes are relevant, we recommend c(0.0001, 10) as bounds for shape; when only strong lagged effect is of interest, we recommend c(0.0001, 10) as bound for shape. In all cases, we recommend conservative bound of c(0, 0.1) for scale. Due to the great flexibility of Weibull PDF, meaning more freedom in hyperparameter spaces for Nevergrad to explore, it also requires larger iterations to converge.

Run plot\_adstock() to see the difference visually.

#### Value

Numeric values. Transformed values.

### See Also

Other Transformations: mic\_men(), saturation\_hill()

### **Examples**

```
adstock_geometric(rep(100, 5), theta = 0.5)
adstock_weibull(rep(100, 5), shape = 0.5, scale = 0.5, type = "CDF")
adstock_weibull(rep(100, 5), shape = 0.5, scale = 0.5, type = "PDF")
```

dt\_prophet\_holidays Robyn Dataset: Time series

# **Description**

Describe the dataset. When using own holidays, please keep the header c("ds", "holiday", "country", "year").

# Usage

```
data(dt_prophet_holidays)
```

#### **Format**

```
An object of class "data.frame"

ds Date

holiday Daily total revenue

country Television

year Out of home
```

#### Value

data.frame

Dataframe. Contains prophet's default holidays by country.

#### See Also

```
Other Dataset: dt_simulated_weekly
```

```
data(dt_prophet_holidays)
head(dt_prophet_holidays)
```

dt\_simulated\_weekly 5

dt\_simulated\_weekly

Robyn Dataset: Time series

# Description

Describe the dataset. Input time series should be daily, weekly or monthly.

# Usage

```
data(dt_simulated_weekly)
```

# **Format**

```
An object of class "data.frame"
```

**DATE** Date

revenue Daily total revenue

tv\_S Television

ooh\_S Out of home

••• ...

### Value

data.frame

Dataframe. Contains simulated dummy dataset to test and run demo.

# See Also

```
Other Dataset: dt_prophet_holidays
```

```
data(dt_simulated_weekly)
head(dt_simulated_weekly)
```

6 hyper\_limits

fit\_spend\_exposure

Fit a nonlinear model for media spend and exposure

### **Description**

This function is called in robyn\_engineering(). It uses the Michaelis-Menten function to fit the nonlinear model. Fallback model is the simple linear model lm() in case the nonlinear model is fitting worse. A bad fit here might result in unreasonable model results. Two options are recommended: Either splitting the channel into sub-channels to achieve better fit, or just use spend as paid\_media\_vars

# Usage

```
fit_spend_exposure(dt_spendModInput, mediaCostFactor, paid_media_var)
```

# **Arguments**

```
dt_spendModInput
```

data.frame. Containing channel spends and exposure data.

mediaCostFactor

Numeric vector. The ratio between raw media exposure and spend metrics.

paid\_media\_var Character. Paid media variable.

#### Value

List. Containing the all spend-exposure model results.

hyper\_limits

Check hyperparameter limits

# Description

Reference data.frame that shows the upper and lower bounds valid for each hyperparameter.

### Usage

```
hyper_limits()
```

### Value

Dataframe. Contains upper and lower bounds for each hyperparameter.

```
hyper_limits()
```

hyper\_names 7

hyper_names	Get correct hyperparameter names

### **Description**

Output all hyperparameter names and help specifying the list of hyperparameters that is inserted into robyn\_inputs(hyperparameters = ...)

#### Usage

```
hyper_names(adstock, all_media)
```

### **Arguments**

adstock A character. Default to InputCollect\$adstock. Accepts "geometric", "weibull\_cdf"

or "weibull\_pdf"

all\_media A character vector. Default to InputCollect\$all\_media. Includes InputCollect\$paid\_media\_vars

and InputCollect\$organic\_vars.

#### Value

Character vector. Names of hyper-parameters that should be defined.

### Guide to setup hyperparameters

- Get correct hyperparameter names: All variables in paid\_media\_vars or organic\_vars require hyperprameters and will be transformed by adstock & saturation. Difference between organic\_vars and organic\_vars is that paid\_media\_vars has spend that needs to be specified in paid\_media\_spends specifically. Run hyper\_names() to get correct hyperparameter names. All names in hyperparameters must equal names from hyper\_names(), case sensitive.
- 2. Get guidance for setting hyperparameter bounds: For geometric adstock, use theta, alpha & gamma. For both weibull adstock options, use shape, scale, alpha, gamma.
  - Theta: In geometric adstock, theta is decay rate. guideline for usual media genre: TV c(0.3, 0.8), OOH/Print/Radio c(0.1, 0.4), digital c(0, 0.3)
  - Shape: In weibull adstock, shape controls the decay shape. Recommended c(0.0001, 2). The larger, the more S-shape. The smaller, the more L-shape. Channel-type specific values still to be investigated
  - Scale: In weibull adstock, scale controls the decay inflexion point. Very conservative recommended bounce c(0, 0.1), because scale can increase adstocking half-life greatly. Channel-type specific values still to be investigated
  - Gamma: In s-curve transformation with hill function, gamma controls the inflexion point. Recommended bounce c(0.3, 1). The larger the gamma, the later the inflection point in the response curve
- 3. Set each hyperparameter bounds. They either contains two values e.g. c(0, 0.5), or only one value (in which case you've "fixed" that hyperparameter)

8 mic\_men

# Helper plots

**plot\_adstock** Get adstock transformation example plot, helping you understand geometric/theta and weibull/shape/scale transformation

**plot\_saturation** Get saturation curve transformation example plot, helping you understand hill/alpha/gamma transformation

```
media <- c("facebook_S", "print_S", "tv_S")</pre>
hyper_names(adstock = "geometric", all_media = media)
hyperparameters <- list(</pre>
 facebook_S_alphas = c(0.5, 3), # example bounds for alpha
 facebook\_S\_gammas = c(0.3, 1), # example bounds for gamma
 facebook_S_thetas = c(0, 0.3), # example bounds for theta
 print_S_alphas = c(0.5, 3),
 print_S_gammas = c(0.3, 1),
 print_S_thetas = c(0.1, 0.4),
 tv_S_alphas = c(0.5, 3),
 tv_S_gammas = c(0.3, 1),
 tv_S_{thetas} = c(0.3, 0.8)
)
# Define hyper_names for weibull adstock
hyper_names(adstock = "weibull", all_media = media)
hyperparameters <- list(</pre>
 facebook_S_alphas = c(0.5, 3), # example bounds for alpha
 facebook_S_gammas = c(0.3, 1), # example bounds for gamma
 facebook_S_shapes = c(0.0001, 2), # example bounds for shape
 facebook_S_scales = c(0, 0.1), # example bounds for scale
 print_S_alphas = c(0.5, 3),
 print_S_gammas = c(0.3, 1),
 print_S_shapes = c(0.0001, 2),
 print_S_scales = c(0, 0.1),
 tv_S_alphas = c(0.5, 3),
 tv_S_gammas = c(0.3, 1),
 tv_S_shapes = c(0.0001, 2),
 tv_S_scales = c(0, 0.1)
)
```

prophet\_decomp 9

### **Description**

The Michaelis-Menten mic\_men() function is used to fit the spend exposure relationship for paid media variables, when exposure metrics like impressions, clicks or GRPs are provided in paid\_media\_vars instead of spend metric.

### Usage

```
mic_men(x, Vmax, Km, reverse = FALSE)
```

# **Arguments**

x Numeric value or vector. Input media spend when reverse = FALSE. Input me-

dia exposure metrics (impression, clicks, GRPs, etc.) when reverse = TRUE.

Vmax Numeric Indicates maximum rate achieved by the system.

Km Numeric. The Michaelis constant.

reverse Boolean. Input media spend when reverse = FALSE. Input media exposure met-

rics (impression, clicks, GRPs etc.) when reverse = TRUE.

#### Value

Numeric values. Transformed values.

### See Also

```
Other Transformations: adstock_geometric(), saturation_hill()
```

# **Examples**

```
mic_men(x = 5:10, Vmax = 5, Km = 0.5)
```

prophet\_decomp

Conduct prophet decomposition

### **Description**

When prophet\_vars in robyn\_inputs() is specified, this function decomposes trend, season, holiday and weekday from the dependent variable.

# Usage

```
prophet_decomp(
  dt_transform,
  dt_holidays,
  prophet_country,
  prophet_vars,
  prophet_signs,
  factor_vars,
```

10 Robyn

```
context_vars,
paid_media_spends,
intervalType,
dayInterval,
custom_params
)
```

# **Arguments**

dt\_transform A data.frame with all model features. Must contain ds column for time variable values and dep\_var column for dependent variable values.

dt\_holidays data.frame. Raw input holiday data. Load standard Prophet holidays using data("dt\_prophet\_holidays")

context\_vars, paid\_media\_spends, intervalType, dayInterval, prophet\_country, prophet\_vars, prophet\_sig As included in InputCollect

custom\_params List. Custom parameters passed to prophet()

#### Value

A list containing all prophet decomposition output.

Robyn

Robyn MMM Project from Meta Marketing Science

# **Description**

Robyn is an automated Marketing Mix Modeling (MMM) code. It aims to reduce human bias by means of ridge regression and evolutionary algorithms, enables actionable decision making providing a budget allocator and diminishing returns curves and allows ground-truth calibration to account for causation.

# Author(s)

```
Gufeng Zhou (gufeng@fb.com)
Leonel Sentana (leonelsentana@fb.com)
Igor Skokan (igorskokan@fb.com)
Bernardo Lares (bernardolares@fb.com)
```

#### See Also

Useful links:

- https://github.com/facebookexperimental/Robyn
- https://facebookexperimental.github.io/Robyn/
- Report bugs at https://github.com/facebookexperimental/Robyn/issues

robyn\_allocator 11

robyn\_allocator

**Budget Allocator** 

#### **Description**

robyn\_allocator() function returns a new split of media variable spends that maximizes the total media response.

# Usage

```
robyn_allocator(
  robyn_object = NULL,
  select_build = 0,
  InputCollect = NULL,
  OutputCollect = NULL,
  select_model = NULL,
  json_file = NULL,
  optim_algo = "SLSQP_AUGLAG",
  scenario = "max_historical_response",
  expected_spend = NULL,
  expected_spend_days = NULL,
  channel_constr_low = 0.5,
  channel\_constr\_up = 2,
 maxeval = 1e+05,
  constr_mode = "eq",
  date_min = NULL,
  date_max = NULL,
  export = TRUE,
  quiet = FALSE,
 ui = FALSE,
)
## S3 method for class 'robyn_allocator'
print(x, ...)
## S3 method for class 'robyn_allocator'
plot(x, ...)
```

# **Arguments**

robyn\_object Character or List. Path of the Robyn.RDS object that contains all previous modeling information or the imported list.

select\_build Integer. Default to the latest model build. select\_build = 0 selects the initial model. select\_build = 1 selects the first refresh model.

InputCollect List. Contains all input parameters for the model. Required when robyn\_object

is not provided.

12 robyn\_allocator

OutputCollect List. Containing all model result. Required when robyn\_object is not pro-

vided.

select\_model Character. A model SolID. When robyn\_object is provided, select\_model

defaults to the already selected SolID. When robyn\_object is not provided, select\_model must be provided with InputCollect and OutputCollect, and

must be one of OutputCollect\$allSolutions.

json\_file Character. JSON file to import previously exported inputs (needs dt\_input and

dt\_holidays parameters too).

optim\_algo Character. Default to "SLSQP\_AUGLAG", short for "Sequential Least-Squares

Quadratic Programming" and "Augmented Lagrangian". Alternatively, ""MMA\_AUGLAG",

short for "Methods of Moving Asymptotes". More details see the documentation

of NLopt here.

scenario Character. Accepted options are: "max\_historical\_response" or "max\_response\_expected\_spend".

"max\_historical\_response" simulates the scenario "what's the optimal media spend allocation given the same average spend level in history?", while "max\_response\_expected\_spend" simulates the scenario "what's the optimal media spend allocation of a given future spend level for a given period?"

expected\_spend Numeric. The expected future spend volume. Only applies when scenario =

"max\_response\_expected\_spend".

expected\_spend\_days

Integer. The duration of the future spend volume in expected\_spend. Only applies when scenario = "max\_response\_expected\_spend".

channel\_constr\_low, channel\_constr\_up

Numeric vectors. The lower and upper bounds for each paid media variable when maximizing total media response. For example, channel\_constr\_low = 0.7 means minimum spend of the variable is 70 average, using non-zero spend values, within date\_min and date\_max date range. Both constrains must be length 1 (same for all values) OR same length and order as paid\_media\_spends. It's not recommended to 'exaggerate' upper bounds, especially if the new level is way higher than historical level. Lower bound must be >=0.01, and upper

bound should be < 5.

maxeval Integer. The maximum iteration of the global optimization algorithm. Defaults

to 100000.

constr\_mode Character. Options are "eq" or "ineq", indicating constraints with equality or

inequality.

date\_min, date\_max

Character/Date. Date range to calculate mean (of non-zero spends) and total spends. Default will consider all dates within modeled window. Length must be

1 for both parameters.

export Boolean. Export outcomes into local files?

quiet Boolean. Keep messages off?

ui Boolean. Save additional outputs for UI usage. List outcome.

... Additional parameters passed to robyn\_outputs().

x robyn\_allocator() output.

robyn\_clusters 13

#### Value

A list object containing allocator result.

List. Contains optimized allocation results and plots.

```
## Not run:
# Having InputCollect and OutputCollect results
# Set your exported model location
robyn_object <- "~/Desktop/MyRobyn.RDS"</pre>
# Check media summary for selected model from the simulated data
select_model <- "3_10_3"
OutputCollect$xDecompAgg[
 solID == select_model & !is.na(mean_spend),
 .(rn, coef, mean_spend, mean_response, roi_mean,
    total_spend,
    total_response = xDecompAgg, roi_total, solID
 )
]
# Run allocator with 'InputCollect' and 'OutputCollect'
# with 'scenario = "max_historical_response"'
AllocatorCollect <- robyn_allocator(
 InputCollect = InputCollect,
 OutputCollect = OutputCollect,
 select_model = select_model,
 scenario = "max_historical_response",
 channel_constr_low = c(0.7, 0.7, 0.7, 0.7, 0.7),
 channel_constr_up = c(1.2, 1.5, 1.5, 1.5, 1.5)
)
# Run allocator with a 'robyn_object' from the second model refresh
# with 'scenario = "max_response_expected_spend"'
AllocatorCollect <- robyn_allocator(
 robyn_object = robyn_object,
 select_build = 2,
 scenario = "max_response_expected_spend",
 channel_constr_low = c(0.7, 0.7, 0.7, 0.7, 0.7),
 channel_constr_up = c(1.2, 1.5, 1.5, 1.5, 1.5),
 expected_spend = 100000,
 expected\_spend\_days = 90
)
## End(Not run)
```

robyn\_clusters

# **Description**

robyn\_clusters() uses output from robyn\_run(), to reduce the number of models and help the user pick up the best (lowest combined error) of the most different kinds (clusters) of models.

# Usage

```
robyn_clusters(
  input,
  all_media = NULL,
  k = "auto",
  limit = 1,
  weights = rep(1, 3),
  dim_red = "PCA",
  quiet = FALSE,
  export = FALSE,
  ...
)
```

# **Arguments**

input	robyn_export()'s output or pareto_aggregated.csv results.
all_media	$A\ character\ vector.\ Default\ to\ InputCollect\ all\_media.\ Includes\ InputCollect\ paid\_media\_vars\ and\ InputCollect\ organic\_vars.$
k	Integer. Number of clusters
limit	Integer. Top N results per cluster. If kept in "auto", will select k as the cluster in which the WSS variance was less than 5%.
weights	Vector, size 3. How much should each error weight? Order: nrmse, decomp.rssd, mape. The highest the value, the closer it will be scaled to origin. Each value will be normalized so they all sum 1.
dim_red	Character. Select dimensionality reduction technique. Pass any of: c("PCA", "tSNE", "all", "none").
quiet	Boolean. Keep quiet? If not, print messages.
export	Export plots into local files?
	Additional parameters passed to lares::clusterKmeans().

# Value

List. Clustering results as labeled data.frames and plots.

# Author(s)

Bernardo Lares (bernardolares@fb.com)

robyn\_converge 15

### **Examples**

```
## Not run:
# Having InputCollect and OutputCollect results
cls <- robyn_clusters(
  input = OutputCollect,
  all_media = InputCollect$all_media,
  k = 3, limit = 2,
  weights = c(1, 1, 1.5)
)
## End(Not run)</pre>
```

robyn\_converge

Check Models Convergence

# Description

robyn\_converge() consumes robyn\_run() outputs and calculate convergence status and builds convergence plots. Convergence is calculated by default using the following criteria (having kept the default parameters: sd\_qtref = 3 and med\_lowb = 2):

Criteria #1: Last quantile's standard deviation < first 3 quantiles' mean standard deviation

**Criteria #2:** Last quantile's absolute median < absolute first quantile's absolute median - 2 \* first 3 quantiles' mean standard deviation

Both mentioned criteria have to be satisfied to consider MOO convergence.

### Usage

```
robyn_converge(OutputModels, n_cuts = 20, sd_qtref = 3, med_lowb = 2, ...)
```

# Arguments

```
OutputModels List. Output from robyn_run().

n_cuts Integer. Default to 20 (5% cuts each).

sd_qtref Integer. Reference quantile of the error convergence rule for standard deviation (Criteria #1). Defaults to 3.

med_lowb Integer. Lower bound distance of the error convergence rule for median. (Criteria #2). Default to 3.

... Additional parameters
```

#### Value

List. Plots and MOO convergence results.

16 robyn\_inputs

# **Examples**

```
## Not run:
# Having OutputModels results
robyn_converge(
   OutputModels,
   n_cuts = 10,
   sd_qtref = 3,
   med_lowb = 3
)
## End(Not run)
```

robyn\_inputs

Input Data Check & Transformation

# Description

robyn\_inputs() is the function to input all model parameters and check input correctness for the initial model build. It includes the engineering process results that conducts trend, season, holiday & weekday decomposition using Facebook's time-series forecasting library prophet and fit a nonlinear model to spend and exposure metrics in case exposure metrics are used in paid\_media\_vars.

# Usage

```
robyn_inputs(
  dt_input = NULL,
  dt_holidays = Robyn::dt_prophet_holidays,
  date_var = "auto",
  dep_var = NULL,
  dep_var_type = NULL,
  prophet_vars = NULL,
  prophet_signs = NULL,
  prophet_country = NULL,
  context_vars = NULL,
  context_signs = NULL,
  paid_media_spends = NULL,
  paid_media_vars = NULL,
  paid_media_signs = NULL,
  organic_vars = NULL,
  organic_signs = NULL,
  factor_vars = NULL,
  adstock = NULL,
  hyperparameters = NULL,
  window_start = NULL,
 window_end = NULL,
  calibration_input = NULL,
  json_file = NULL,
```

robyn\_inputs 17

```
InputCollect = NULL,
    ...
)

## S3 method for class 'robyn_inputs'
print(x, ...)
```

### **Arguments**

dt\_input data.frame. Raw input data. Load simulated dataset using data("dt\_simulated\_weekly")

dt\_holidays data.frame. Raw input holiday data. Load standard Prophet holidays using

data("dt\_prophet\_holidays")

date\_var Character. Name of date variable. Daily, weekly and monthly data supported.

Weekly requires week-start of Monday or Sunday. date\_var must have format

"2020-01-01" (YYY-MM-DD). Default to automatic date detection.

dep\_var Character. Name of dependent variable. Only one allowed

dep\_var\_type Character. Type of dependent variable as "revenue" or "conversion". Will be

used to calculate ROI or CPI, respectively. Only one allowed and case sensitive.

prophet\_vars Character vector. Include any of "trend", "season", "weekday", "holiday". Are

case-sensitive. Highly recommended to use all for daily data and "trend", "sea-

son", "holiday" for weekly and above cadence.

prophet\_signs Character vector. Choose any of "default", "positive", "negative". Control the

signs of coefficients for prophet variables. Must have same order and same

length as prophet\_vars. By default it's set to "default".

prophet\_country

Character. Only one country allowed once. Including national holidays for 59

 $countries, whose \ list \ can \ be \ found \ loading \ data ("dt\_prophet\_holidays").$ 

context\_vars Character vector. Typically competitors, price & promotion, temperature, un-

employment rate, etc.

context\_signs Character vector. Choose any of c("default", "positive", "negative").

Control the signs of coefficients for context\_vars. Must have same order and

same length as context\_vars. By default it's set to 'defualt'.

paid\_media\_spends

Character vector. When using exposure level metrics (impressions, clicks, GRP etc) in paid\_media\_vars, provide corresponding spends for ROAS calculation. For spend metrics in paid\_media\_vars, use the same name. media\_spend\_vars must have same order and same length as paid\_media\_vars.

paid\_media\_vars

Character vector. Recommended to use exposure level metrics (impressions, clicks, GRP etc) other than spend. Also recommended to split media channel into sub-channels (e.g. fb\_retargeting, fb\_prospecting, etc.) to gain more variance. paid\_media\_vars only accepts numerical variable.

paid\_media\_signs

Character vector. Choose any of c("default", "positive", "negative"). Control the signs of coefficients for paid\_media\_vars. Must have same order and same length as paid\_media\_vars. By default it's set to 'positive'.

18 robyn\_inputs

organic\_vars Character vector. Typically newsletter sendings, push-notifications, social me-

dia posts etc. Compared to paid\_media\_vars organic\_vars are often marketing

activities without clear spends.

organic\_signs Character vector. Choose any of "default", "positive", "negative". Control the

signs of coefficients for organic\_signs. Must have same order and same length

as organic\_vars. By default it's set to "positive".

factor\_vars Character vector. Specify which of the provided variables in organic\_vars or

context\_vars should be forced as a factor.

adstock Character. Choose any of "geometric", "weibull\_cdf", "weibull\_pdf". Weibull adstock is a two-parametric function and thus more flexible, but takes longer time than the traditional geometric one-parametric function. CDF, or cumulative density function of the Weibull function allows changing decay rate over time in both C and S shape, while the peak value will always stay at the first period, meaning no lagged effect. PDF, or the probability density function, enables peak value occurring after the first period when shape >=1, allowing lagged

effect. Run plot\_adstock() to see the difference visually. Time estimation: with geometric adstock, 2000 iterations \* 5 trials on 8 cores, it takes less than 30 minutes. Both Weibull options take up to twice as much time.

hyperparameters

List. Contains hyperparameter lower and upper bounds. Names of elements in list must be identical to output of hyper\_names(). To fix hyperparameter values, provide only one value.

window\_start, window\_end

Character. Set start and end dates of modelling period. Recommended to not start in the first date in dataset to gain adstock effect from previous periods. Also, columns to rows ratio in the input data to be >=10:1, or in other words at least 10 observations to 1 independent variable. This window will determine the date range of the data period within your dataset you will be using to specifically regress the effects of media, organic and context variables on your dependent variable. We recommend using a full dt\_input dataset with a minimum of 1 year of history, as it will be used in full for the model calculation of trend, seasonality and holidays effects. Whereas the window period will determine how much of the full data set will be used for media, organic and context variables.

calibration\_input

data.frame. Optional. Provide experimental results to calibrate. Your input should include the following values for each experiment: channel, liftStartDate, liftEndDate, liftAbs, spend, confidence, metric. You can calibrate any spend or organic variable with a well designed experiment. Check "Guide for calibration source" section.

json\_file Character. JSON file to import previously exported inputs (needs dt\_input and dt\_holidays parameters too).

InputCollect Default to NULL. robyn\_inputs's output when hyperparameters are not yet set.

... Additional parameters passed to prophet functions.

x robyn\_inputs() output.

robyn\_mmm 19

#### Value

List. Contains all input parameters and modified results using Robyn:::robyn\_engineering(). This list is ready to be used on other functions like robyn\_run() and print(). Class: robyn\_inputs.

#### Guide for calibration source

- 1. We strongly recommend to use experimental and causal results that are considered ground truth to calibrate MMM. Usual experiment types are people-based (e.g. Facebook conversion lift) and geo-based (e.g. Facebook GeoLift).
- 2. Currently, Robyn only accepts point-estimate as calibration input. For example, if 10k\$ spend is tested against a hold-out for channel A, then input the incremental return as point-estimate as the example below.
- 3. The point-estimate has to always match the spend in the variable. For example, if channel A usually has 100k\$ weekly spend and the experimental HO is 70

# **Examples**

```
# Using dummy simulated data
InputCollect <- robyn_inputs(</pre>
 dt_input = Robyn::dt_simulated_weekly,
 dt_holidays = Robyn::dt_prophet_holidays,
 date_var = "DATE",
 dep_var = "revenue",
 dep_var_type = "revenue",
 prophet_vars = c("trend", "season", "holiday"),
 prophet_country = "DE",
 context_vars = c("competitor_sales_B", "events"),
 paid_media_spends = c("tv_S", "ooh_S", "print_S", "facebook_S", "search_S"),
 paid_media_vars = c("tv_S", "ooh_S", "print_S", "facebook_I", "search_clicks_P"),
 organic_vars = c("newsletter"),
 factor_vars = c("events"),
 window_start = "2016-11-23"
 window_end = "2018-08-22",
 adstock = "geometric",
 # To be defined separately
 hyperparameters = NULL,
 calibration_input = NULL
)
print(InputCollect)
```

robyn\_mmm

Core MMM Function

### **Description**

robyn\_mmm() function activates Nevergrad to generate samples of hyperparameters, conducts media transformation within each loop, fits the Ridge regression, calibrates the model optionally, decomposes responses and collects the result. It's an inner function within robyn\_run().

20 robyn\_mmm

### Usage

```
robyn_mmm(
   InputCollect,
   hyper_collect,
   iterations,
   cores,
   nevergrad_algo,
   intercept_sign,
   add_penalty_factor = FALSE,
   dt_hyper_fixed = NULL,
   refresh = FALSE,
   seed = 123L,
   quiet = FALSE
)
```

### **Arguments**

InputCollect List. Contains all input parameters for the model. Required when robyn\_object

is not provided.

hyper\_collect List. Containing hyperparameter bounds. Defaults to InputCollect\$hyperparameters.

iterations Integer. Number of iterations to run.

cores Integer. Default to parallel::detectCores() (max cores).

nevergrad\_algo Character. Default to "TwoPointsDE". Options are c("DE", "TwoPointsDE",

"OnePlusOne", "DoubleFastGADiscreteOnePlusOne", "DiscreteOnePlusOne", "PortfolioDiscreteOnePlusOne", "NaiveTBPSA", "cGA", "RandomSearch").

intercept\_sign Character. Choose one of "non negative" (default) or "unconstrained". By de-

fault, if intercept is negative, Robyn will drop intercept and refit the model. Consider changing intercept\_sign to "unconstrained" when there are context\_vars

with large positive values.

add\_penalty\_factor

Boolean. Add penalty factor hyperparameters to glmnet's penalty.factor to be optimized by nevergrad. Use with caution, because this feature might add too much hyperparameter space and probably requires more iterations to converge.

dt\_hyper\_fixed data.frame. Only provide when loading old model results. It consumes hyper-

parameters from saved csv pareto\_hyperparameters.csv.

refresh Boolean. Set to TRUE when used in robyn\_refresh().

seed Integer. For reproducible results when running nevergrad.

quiet Boolean. Keep messages off?

### Value

List. MMM results with hyperparameters values.

robyn\_onepagers 21

robyn\_onepagers

Generate and Export Robyn One-Pager Plots

# Description

Generate and Export Robyn One-Pager Plots

# Usage

```
robyn_onepagers(
   InputCollect,
   OutputCollect,
   select_model = NULL,
   quiet = FALSE,
   export = TRUE
)
```

# **Arguments**

InputCollect robyn\_inputs() and robyn\_run() outcomes.
OutputCollect robyn\_run(..., export = FALSE) output.

select\_model Character vector. Which models (by solID) do you wish to plot the one-pagers

and export? Default will take top robyn\_clusters() results.

quiet Boolean. Keep messages off?

export Boolean. Export outcomes into local files?

#### Value

Invisible list with patchwork plot(s).

robyn\_outputs

Evaluate Models and Output Results into Local Files

# **Description**

Pack robyn\_plots(), robyn\_csv(), and robyn\_clusters() outcomes on robyn\_run() results. When UI=TRUE, enriched OutputModels results with additional plots and objects.

22 robyn\_outputs

### Usage

```
robyn_outputs(
  InputCollect,
  OutputModels,
  pareto_fronts = 3,
  calibration_constraint = 0.1,
  plot_folder = NULL,
  plot_folder_sub = NULL,
  plot_pareto = TRUE,
  csv_out = "pareto",
  clusters = TRUE,
  select_model = "clusters",
  ui = FALSE,
  export = TRUE,
  quiet = FALSE,
)
## S3 method for class 'robyn_outputs'
print(x, ...)
robyn_csv(InputCollect, OutputCollect, csv_out = NULL, export = TRUE)
robyn_plots(InputCollect, OutputCollect, export = TRUE)
```

### **Arguments**

InputCollect, OutputModels

robyn\_inputs() and robyn\_run() outcomes.

pareto\_fronts

Integer. Number of Pareto fronts for the output. pareto\_fronts = 1 returns the best models trading off NRMSE & DECOMP.RSSD. Increase pareto\_fronts to get more model choices.

calibration\_constraint

Numeric. Default to 0.1 and allows 0.01-0.1. When calibrating, 0.1 means top 10 selection. Lower calibration\_constraint increases calibration accuracy.

plot\_folder

Character. Path for saving plots. Default to robyn\_object and saves plot in the same directory as robyn\_object.

plot\_folder\_sub

Character. Customize sub path to save plots. The total path is created with dir.create(file.path(plot\_folder, plot\_folder\_sub)). For example, plot\_folder\_sub = "sub\_dir".

plot\_pareto

Boolean. Set to FALSE to deactivate plotting and saving model one-pagers. Used when testing models.

csv\_out

Character. Accepts "pareto" or "all". Default to "pareto". Set to "all" will output all iterations as csv. Set NULL to skip exports into CSVs.

clusters

Boolean. Apply robyn\_clusters() to output models?

23 robyn\_refresh

select\_model Character vector. Which models (by solID) do you wish to plot the one-pagers

and export? Default will take top robyn\_clusters() results.

Boolean. Save additional outputs for UI usage. List outcome. ui

export Boolean. Export outcomes into local files?

quiet Boolean. Keep messages off?

Additional parameters passed to robyn\_clusters()

robyn\_outputs() output.

OutputCollect robyn\_run(..., export = FALSE) output.

#### Value

(Invisible) list. Class: robyn\_outputs. Contains processed results based on robyn\_run() results. Invisible NULL.

Invisible list with ggplot plots.

robyn\_refresh

Build Refresh Model

# **Description**

robyn\_refresh() builds updated models based on the previously built models saved in the Robyn.RDS object specified in robyn\_object. For example, when updating the initial build with 4 weeks of new data, robyn\_refresh() consumes the selected model of the initial build, sets lower and upper bounds of hyperparameters for the new build around the selected hyperparameters of the previous build, stabilizes the effect of baseline variables across old and new builds, and regulates the new effect share of media variables towards the latest spend level. It returns the aggregated results with all previous builds for reporting purposes and produces reporting plots.

You must run robyn\_save() to select and save an initial model first, before refreshing.

When should robyn\_refresh() NOT be used: The robyn\_refresh() function is suitable for updating within "reasonable periods". Two situations are considered better to rebuild model instead of refreshing:

- 1. Most data is new: If initial model was trained with 100 weeks worth of data but we add +50 weeks of new data.
- 2. New variables are added: If initial model had less variables than the ones we want to start using on new refresh model.

# Usage

```
robyn_refresh(
  json_file = NULL,
  robyn_object = NULL,
 dt_input = NULL,
 dt_holidays = Robyn::dt_prophet_holidays,
```

24 robyn\_refresh

```
plot_folder_sub = NULL,
  refresh_steps = 4,
  refresh_mode = "manual",
  refresh_iters = 1000,
  refresh_trials = 3,
  plot_pareto = TRUE,
  version_prompt = FALSE,
  export = TRUE,
  calibration_input = NULL,
  ...
)

## S3 method for class 'robyn_refresh'
print(x, ...)

## S3 method for class 'robyn_refresh'
plot(x, ...)
```

#### **Arguments**

json\_file Character. JSON file to import previously exported inputs (needs dt\_input and

dt\_holidays parameters too).

robyn\_object Character or List. Path of the Robyn. RDS object that contains all previous mod-

eling information or the imported list.

dt\_input data.frame. Should include all previous data and newly added data for the re-

fresh.

dt\_holidays data.frame. Raw input holiday data. Load standard Prophet holidays using

data("dt\_prophet\_holidays").

plot\_folder\_sub

Character. Customize sub path to save plots. The total path is created with dir.create(file.path(plot\_folder, plot\_folder\_sub)). For example,

plot\_folder\_sub = "sub\_dir".

ward. For example, refresh\_steps = 4 on weekly data means the InputCol-

lect\$window\_start & InputCollect\$window\_end move forward 4 weeks.

refresh\_mode Character. Options are "auto" and "manual". In auto mode, the robyn\_refresh()

function builds refresh models with given refresh\_steps repeatedly until there's no more data available. I manual mode, the robyn\_refresh() only moves forward refresh\_steps only once. "auto" mode has been deprecated when using

json\_file input.

refresh\_iters Integer. Iterations per refresh. Rule of thumb is, the more new data added,

the more iterations needed. More reliable recommendation still needs to be

investigated.

refresh\_trials Integer. Trials per refresh. Defaults to 5 trials. More reliable recommendation

still needs to be investigated.

plot\_pareto Boolean. Set to FALSE to deactivate plotting and saving model one-pagers. Used

when testing models.

robyn\_refresh 25

version\_prompt Logical. If FALSE, the model refresh version will be selected based on the smallest combined error of normalized NRMSE, DECOMP.RSSD, MAPE. If TRUE, a prompt will be presented to the user to select one of the refreshed models (one-pagers and Pareto CSV files will already be generated).

export Boolean. Export outcomes into local files?

calibration\_input

data.frame. Optional. Provide experimental results to calibrate. Your input should include the following values for each experiment: channel, liftStartDate, liftEndDate, liftAbs, spend, confidence, metric. You can calibrate any spend or organic variable with a well designed experiment. Check "Guide for calibration source" section.

... Additional parameters to overwrite original custom parameters passed into initial model.

x robyn\_refresh() output.

#### Value

List. The Robyn object, class robyn\_refresh.

List. Same as robyn\_run() but with refreshed models.

```
## Not run:
# Loading dummy data
data("dt_simulated_weekly")
data("dt_prophet_holidays")
# Set the (pre-trained and exported) Robyn model JSON file
json_file <- "~/Robyn_202208081444_init/RobynModel-2_55_4.json"</pre>
# Run \code{robyn_refresh()} with 13 weeks cadence in auto mode
Robyn <- robyn_refresh(</pre>
 json_file = json_file,
 dt_input = dt_simulated_weekly,
 dt_holidays = Robyn::dt_prophet_holidays,
 refresh_steps = 13,
 refresh_mode = "auto",
 refresh_iters = 200,
 refresh_trials = 5
)
# Run \code{robyn_refresh()} with 4 weeks cadence in manual mode
json_file2 <- "~/Robyn_202208081444_init/Robyn_202208090847_rf/RobynModel-1_2_3.json"
Robyn <- robyn_refresh(</pre>
 json_file = json_file2,
 dt_input = dt_simulated_weekly,
 dt_holidays = Robyn::dt_prophet_holidays,
 refresh_steps = 4,
 refresh_mode = "manual",
 refresh_iters = 200,
 refresh_trials = 5
```

26 robyn\_response

```
)
## End(Not run)
```

robyn\_response

Response Function

# Description

robyn\_response() returns the response for a given spend level of a given paid\_media\_vars from a selected model result and selected model build (initial model, refresh model, etc.).

# Usage

```
robyn_response(
   InputCollect = NULL,
   OutputCollect = NULL,
   json_file = NULL,
   robyn_object = NULL,
   select_build = NULL,
   media_metric = NULL,
   select_model = NULL,
   metric_value = NULL,
   dt_hyppar = NULL,
   dt_coef = NULL,
   quiet = FALSE,
   ...
)
```

# Arguments

InputCollect	List. Contains all input parameters for the model. Required when robyn_object is not provided.	
OutputCollect	List. Containing all model result. Required when robyn_object is not provided.	
json_file	Character. JSON file to import previously exported inputs (needs dt_input and dt_holidays parameters too).	
robyn_object	Character or List. Path of the Robyn.RDS object that contains all previous modeling information or the imported list.	
select_build	Integer. Default to the latest model build. select_build = 0 selects the initial model. select_build = 1 selects the first refresh model.	
media_metric	A character. Selected media variable for the response. Must be one value from paid_media_spends, paid_media_vars or organic_vars	
select_model	Character. A model SolID. When robyn_object is provided, select_model defaults to the already selected SolID. When robyn_object is not provided, select_model must be provided with InputCollect and OutputCollect, and must be one of OutputCollect\$allSolutions.	

robyn\_response 27

#### Value

List. Response value and plot. Class: robyn\_response.

```
## Not run:
# Having InputCollect and OutputCollect objects
# Get marginal response (mResponse) and marginal ROI (mROI) for
# the next 1k on 80k for search_S
spend1 <- 80000
Response1 <- robyn_response(</pre>
 InputCollect = InputCollect,
 OutputCollect = OutputCollect,
 media_metric = "search_S",
 metric_value = spend1
)$response
# Get ROI for 80k
Response1 / spend1 # ROI for search 80k
# Get response for 81k
spend2 <- spend1 + 1000
Response2 <- robyn_response(</pre>
 InputCollect = InputCollect,
 OutputCollect = OutputCollect,
 media_metric = "search_S",
 metric_value = spend2
)$response
# Get ROI for 81k
Response2 / spend2 # ROI for search 81k
# Get marginal response (mResponse) for the next 1k on 80k
Response2 - Response1
# Get marginal ROI (mROI) for the next 1k on 80k
(Response2 - Response1) / (spend2 - spend1)
# Example of getting paid media exposure response curves
imps <- 1000000
response_imps <- robyn_response(</pre>
 InputCollect = InputCollect,
 OutputCollect = OutputCollect,
 media_metric = "facebook_I",
```

28 robyn\_run

```
metric_value = imps
)$response
response_per_1k_imps <- response_imps / imps * 1000
response_per_1k_imps

# Get response for 80k for search_S from the a certain model SolID
# in the current model output in the global environment
robyn_response(
    InputCollect = InputCollect,
    OutputCollect = OutputCollect,
    media_metric = "search_S",
    metric_value = 80000,
    dt_hyppar = OutputCollect$resultHypParam,
    dt_coef = OutputCollect$xDecompAgg
)

## End(Not run)</pre>
```

robyn\_run

Robyn Modelling Function

# **Description**

robyn\_run() consumes robyn\_input() outputs, runs robyn\_mmm(), and collects all modeling results.

# Usage

```
robyn_run(
  InputCollect = NULL,
  dt_hyper_fixed = NULL,
  json_file = NULL,
  add_penalty_factor = FALSE,
  refresh = FALSE,
  seed = 123L,
 outputs = FALSE,
  quiet = FALSE,
  cores = NULL,
  trials = 5,
  iterations = 2000,
  nevergrad_algo = "TwoPointsDE",
  intercept_sign = "non_negative",
  lambda_control = NULL,
)
## S3 method for class 'robyn_models'
print(x, ...)
```

robyn\_run 29

### **Arguments**

InputCollect List. Contains all input parameters for the model. Required when robyn\_object is not provided. dt\_hyper\_fixed data.frame. Only provide when loading old model results. It consumes hyperparameters from saved csv pareto\_hyperparameters.csv. json\_file Character. JSON file to import previously exported inputs (needs dt\_input and dt\_holidays parameters too). add\_penalty\_factor Boolean. Add penalty factor hyperparameters to glmnet's penalty.factor to be optimized by nevergrad. Use with caution, because this feature might add too much hyperparameter space and probably requires more iterations to converge. refresh Boolean. Set to TRUE when used in robyn\_refresh(). Integer. For reproducible results when running nevergrad. seed Boolean. Process results with robyn\_outputs()? outputs quiet Boolean. Keep messages off? cores Integer. Default to parallel::detectCores() (max cores). trials Integer. Recommended 5 for default nevergrad\_algo = "TwoPointsDE". iterations Integer. Recommended 2000 for default when using nevergrad\_algo = "TwoPointsDE". nevergrad\_algo Character. Default to "TwoPointsDE". Options are c("DE", "TwoPointsDE", "OnePlusOne", "DoubleFastGADiscreteOnePlusOne", "DiscreteOnePlusOne", "PortfolioDiscreteOnePlusOne", "NaiveTBPSA", "cGA", "RandomSearch"). intercept\_sign Character. Choose one of "non\_negative" (default) or "unconstrained". By default, if intercept is negative, Robyn will drop intercept and refit the model. Consider changing intercept\_sign to "unconstrained" when there are context\_vars with large positive values.

# lambda\_control Deprecated in v3.6.0.

... Additional parameters passed to robyn\_outputs().

x robyn\_models() output.

#### Value

List. Class: robyn\_models. Contains the results of all trials and iterations modeled.

List. Contains all trained models. Class: robyn\_models.

```
## Not run:
# Having InputCollect results
OutputCollect <- robyn_run(
   InputCollect = InputCollect,
   cores = 2,
   iterations = 200,
   trials = 1,
   outputs = FALSE</pre>
```

30 robyn\_save

```
)
## End(Not run)
```

robyn\_save

Export Robyn Model to Local File [DEPRECATED]

# **Description**

Use robyn\_save() to select and save as .RDS file the initial model.

# Usage

```
robyn_save(
   InputCollect,
   OutputCollect,
   robyn_object = NULL,
   select_model = NULL,
   quiet = FALSE
)

## S3 method for class 'robyn_save'
print(x, ...)

## S3 method for class 'robyn_save'
plot(x, ...)
robyn_load(robyn_object, select_build = NULL, quiet = FALSE)
```

# Arguments

select\_build

InputCollect	List. Contains all input parameters for the model. Required when robyn_object is not provided.
OutputCollect	List. Containing all model result. Required when robyn_object is not provided.
robyn_object	Character or List. Path of the Robyn.RDS object that contains all previous modeling information or the imported list.
select_model	Character. A model SolID. When robyn_object is provided, select_model defaults to the already selected SolID. When robyn_object is not provided, select_model must be provided with InputCollect and OutputCollect, and must be one of OutputCollect\$allSolutions.
quiet	Boolean. Keep messages off?
x	robyn_save() output.
	Additional parameters passed to robyn_outputs().

model. select\_build = 1 selects the first refresh model.

Integer. Default to the latest model build. select\_build = 0 selects the initial

robyn\_train 31

#### Value

```
(Invisible) list with filename and summary. Class: robyn_save. (Invisible) list with imported results
```

robyn\_train

Train Robyn Models

# Description

robyn\_train() consumes output from robyn\_input() and runs the robyn\_mmm() on each trial.

# Usage

```
robyn_train(
   InputCollect,
   hyper_collect,
   cores,
   iterations,
   trials,
   intercept_sign,
   nevergrad_algo,
   dt_hyper_fixed = NULL,
   add_penalty_factor = FALSE,
   refresh = FALSE,
   seed = 123,
   quiet = FALSE
)
```

# Arguments

InputCollect List. Contains all input parameters for the model. Required when robyn\_object

is not provided.

hyper\_collect List. Containing hyperparameter bounds. Defaults to InputCollect\$hyperparameters.

cores Integer. Default to parallel::detectCores() (max cores).

iterations Integer. Recommended 2000 for default when using nevergrad\_algo = "TwoPointsDE".

trials Integer. Recommended 5 for default nevergrad\_algo = "TwoPointsDE".

intercept\_sign Character. Choose one of "non\_negative" (default) or "unconstrained". By de-

fault, if intercept is negative, Robyn will drop intercept and refit the model. Consider changing intercept\_sign to "unconstrained" when there are context\_vars

with large positive values.

nevergrad\_algo Character. Default to "TwoPointsDE". Options are c("DE", "TwoPointsDE",

"OnePlusOne", "DoubleFastGADiscreteOnePlusOne", "DiscreteOnePlusOne", "PortfolioDiscreteOnePlusOne", "NaiveTBPSA", "cGA", "RandomSearch").

robyn\_update

dt\_hyper\_fixed data.frame. Only provide when loading old model results. It consumes hyper-parameters from saved csv pareto\_hyperparameters.csv.

add\_penalty\_factor

Boolean. Add penalty factor hyperparameters to glmnet's penalty.factor to be optimized by nevergrad. Use with caution, because this feature might add too much hyperparameter space and probably requires more iterations to converge.

refresh Boolean. Set to TRUE when used in robyn\_refresh().

seed Integer. For reproducible results when running nevergrad.

quiet Boolean. Keep messages off?

# Value

List. Iteration results to include in robyn\_run() results.

# **Description**

Update Robyn version from Github repository for "dev" version or from CRAN (not yet submitted, but soon!).

# Usage

```
robyn_update(dev = TRUE, ...)
```

# **Arguments**

dev Boolean. Dev version? If not, CRAN version.

.. Parameters to pass to remotes::install\_github or utils::install.packages,

depending on dev parameter.

# Value

Invisible NULL.

robyn\_write 33

robyn\_write

Import and Export Robyn JSON files

# **Description**

robyn\_write() generates a JSON file with all the information required to replicate a single Robyn model

# Usage

```
robyn_write(
   InputCollect,
   OutputCollect = NULL,
   select_model = NULL,
   dir = OutputCollect$plot_folder,
   export = TRUE,
   quiet = FALSE
)

## S3 method for class 'robyn_write'
print(x, ...)

robyn_read(json_file = NULL, step = 1, quiet = FALSE)

## S3 method for class 'robyn_read'
print(x, ...)
robyn_recreate(json_file, quiet = FALSE, ...)
```

# Arguments

```
InputCollect
                 robyn_inputs() output.
OutputCollect
                 robyn_run(..., export = FALSE) output.
select_model
                 Character. Which model ID do you want to export into the JSON file?
dir
                  Character. Existing directory to export JSON file to.
                  Boolean. Export outcomes into local files?
export
quiet
                  Boolean. Keep messages off?
                  robyn_read() or robyn_write() output.
Х
                  Additional parameters.
                 Character. JSON file name to read and import as list.
json_file
                 Integer. 1 for import only and 2 for import and ouput.
step
```

# Value

(invisible) List. Contains all inputs and outputs of exported model. Class: robyn\_write.

34 saturation\_hill

# **Examples**

```
## Not run:
InputCollectJSON <- robyn_inputs(
    dt_input = Robyn::dt_simulated_weekly,
    dt_holidays = Robyn::dt_prophet_holidays,
    json_file = "~/Desktop/RobynModel-1_29_12.json"
)
print(InputCollectJSON)
## End(Not run)</pre>
```

saturation\_hill

Hill Saturation Transformation

### **Description**

saturation\_hill is a two-parametric version of the Hill function that allows the saturation curve to flip between S and C shape.

Produce example plots for the Hill saturation curve.

# Usage

```
saturation_hill(x, alpha, gamma, x_marginal = NULL)
plot_saturation(plot = TRUE)
```

# **Arguments**

X	Numeric vector.
alpha	Numeric. Alpha controls the shape of the saturation curve. The larger the alpha, the more S-shape. The smaller, the more C-shape.
gamma	Numeric. Gamma controls the inflexion point of the saturation curve. The larger the gamma, the later the inflexion point occurs.
x_marginal	Numeric. When provided, the function returns the Hill-transformed value of the x_marginal input.
plot	Boolean. Do you wish to return the plot?

# Value

Numeric values. Transformed values.

#### See Also

```
Other Transformations: adstock_geometric(), mic_men()
```

```
saturation_hill(c(100, 150, 170, 190, 200), alpha = 3, gamma = 0.5)
```

set\_holidays 35

# Description

Robyn only accepts daily, weekly and monthly data. This function is only called in robyn\_engineering().

# Usage

```
set_holidays(dt_transform, dt_holidays, intervalType)
```

# Arguments

dt\_transform A data.frame. Transformed input data.
dt\_holidays A data.frame. Raw input holiday data.

intervalType A character. Accepts one of the values: c("day", "week", "month")

# Value

List. Containing the all spend-exposure model results.

# **Index**

* Dataset	Robyn, 10
<pre>dt_prophet_holidays, 4</pre>	Robyn-package (Robyn), 10
dt_simulated_weekly,5	robyn_allocator, 11
* Transformations	robyn_clusters, 13
<pre>adstock_geometric, 2</pre>	robyn_converge, 15
mic_men, 8	robyn_csv (robyn_outputs), 21
saturation_hill,34	robyn_inputs, 16
* datasets	<pre>robyn_load (robyn_save), 30</pre>
$dt\_prophet\_holidays, 4$	robyn_mmm, 19
<pre>dt_simulated_weekly, 5</pre>	robyn_onepagers, 21
	robyn_outputs, 21
adstock_geometric, 2, 9, 34	<pre>robyn_plots (robyn_outputs), 21</pre>
adstock_weibull(adstock_geometric),2	<pre>robyn_read (robyn_write), 33</pre>
	<pre>robyn_recreate (robyn_write), 33</pre>
dt_prophet_holidays, 4, 5	robyn_refresh, 23
dt_simulated_weekly, 4, 5	robyn_response, 26
	robyn_run, 28
fit_spend_exposure,6	robyn_save, 30
	robyn_train, 31
hyper_limits,6	robyn_update, 32
hyper_names, 7	robyn_write,33
mic_men, 3, 8, 34	saturation_hill, $3$ , $9$ , $34$
	set_holidays, 35
plot.robyn_allocator(robyn_allocator), 11	
plot.robyn_refresh(robyn_refresh),23	
plot.robyn_save(robyn_save),30	
<pre>plot_adstock(adstock_geometric), 2</pre>	
plot_saturation(saturation_hill),34	
print.robyn_allocator	
(robyn_allocator), 11	
<pre>print.robyn_inputs (robyn_inputs), 16</pre>	
print.robyn_models(robyn_run),28	
<pre>print.robyn_outputs(robyn_outputs), 21</pre>	
print.robyn_read(robyn_write),33	
print.robyn_refresh(robyn_refresh), 23	
print.robyn_save(robyn_save),30	
print.robyn_write(robyn_write),33	
prophet_decomp, 9	